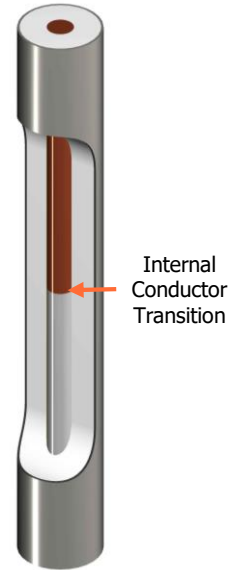
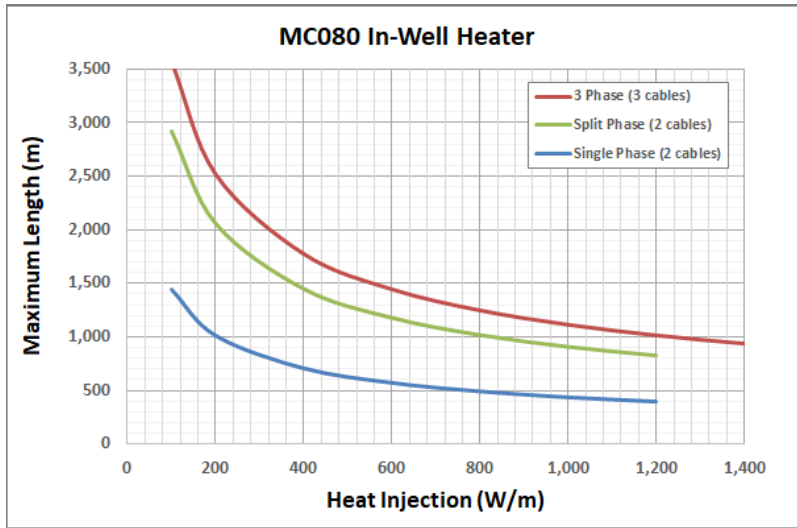




- (A) Conductor
- (B) Compressed MgO
- (C) Sheath



Salamander Solutions mineral insulated heater cables are manufactured using a continuous methodology, which enables long-length capability. Our patented manufacturing techniques produce mineral insulated cables which are unparalleled in performance, highly robust, and capable of delivering medium voltage power at long-lengths and high temperatures.

With continuous lengths of more than 2 km, external splicing can be minimized or eliminated altogether, greatly improving the reliability of the overall system. Internal transitions of the conductor allow for targeted heating in applications.

Each Salamander mineral insulated cable is designed and fabricated based on the heating requirements for the given application. A complete suite of high integrity cable and end connectors are available.

In-Well Applications:

- Increase production in “cold flow” heavy oil wells
- Accelerate production and improve SAGD / CSS performance
- Provide flow assurance for waxy wells
- Novel applications
- Enable recovery of difficult resources (*in situ* conversion of kerogen / *in situ* upgrading of heavy oil)

Address any long-length or high intensity heating requirements in challenging conditions.

Physical Data

| | |
|---------------------|-----------------------|
| Cable Diameter* | 0.80-inches (20.3 mm) |
| Sheath Material | Various Alloys |
| Conductor Material | CuNi Alloy |
| Insulation Material | Compressed MgO |
| Weight* | 1.67 kg/m |
| Min. Bend Radius* | 0.5 meter |
| Pulling Tension* | 3 metric tons |

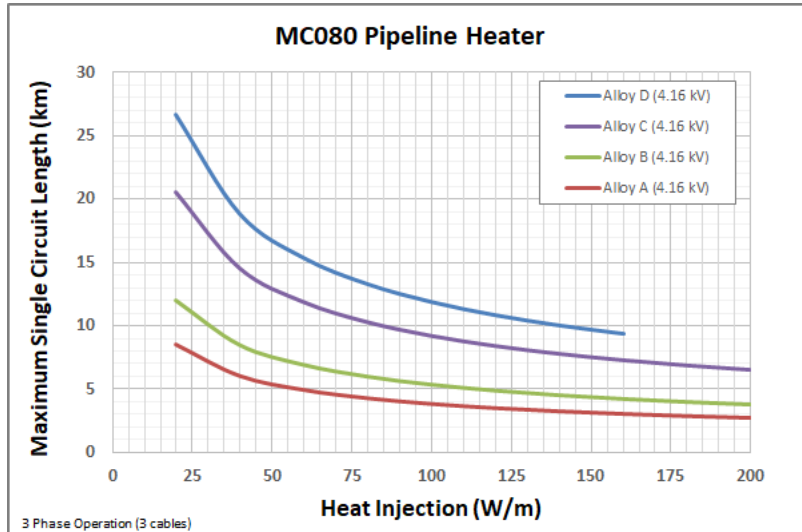
*single cable

Operating Data

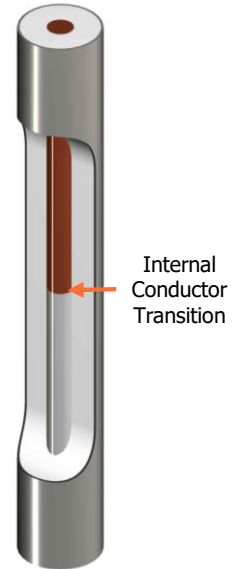
| | |
|----------------------------------|------------------|
| Max Operating Voltage (L-L) | 4.16 kV |
| Max Current | 235 A |
| Max Temperature (Continuous) | 650 °C (1200 °F) |
| Max Temperature (Intermittent) | 700 °C (1300 °F) |
| Minimum Operating Temperature | -65 °C (-85 °F) |
| Minimum Installation Temperature | -35 °C (-30 °F) |



- (A) Conductor
- (B) Compressed MgO
- (C) Sheath



3 Phase Operation (3 cables)



Internal Conductor Transition

Salamander Solutions mineral insulated heater cables are manufactured using a continuous methodology, which enables long-length capability. Our patented manufacturing techniques produce mineral insulated cables which are unparalleled in performance, highly robust, and capable of delivering medium voltage power at long-lengths and high temperatures.

With continuous lengths of more than 2 km, external splicing can be minimized or eliminated altogether, greatly improving the reliability of the overall system. Internal transitions of the conductor allow for targeted heating in applications.

Each Salamander mineral insulated cable is designed and fabricated based on the heating requirements for the given application. A complete suite of high integrity cable and end connectors are available.

Pipeline and Subsea Applications:

Pipeline Heating

- Molten Sulphur pipelines and transfer lines
- Bitumen / heavy oil lines
- High viscosity / waxy crude lines

Subsea and Deepwater Flowline Heating

- Flow assurance: hydrate / wax prevention and mitigation
- Extended reach capability: access stranded reserves from existing hosts

Any long-length or high intensity heating requirements in challenging conditions.

Physical Data

| | |
|---------------------|-----------------------|
| Cable Diameter* | 0.80-inches (20.3 mm) |
| Sheath Material | Various Alloys |
| Conductor Material | Various Alloys |
| Insulation Material | Compressed MgO |
| Weight* | 1.67 kg/m |
| Min. Bend Radius* | 0.5 meter |
| Pulling Tension* | 3 metric tons |

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Operating Data

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