



Salamander Solutions is awarded a Shell contract for a Deepwater Flowline Heating Qualification Program.

HOUSTON, TX, May 21, 2020 – Salamander Solutions Inc., a leader in advanced electric heater technology for the oil and gas industry, announced today that the company has reached an agreement with Shell International Exploration & Production Inc, to complete the qualification program for Salamander’s Subsea flowline heating system aimed at preventing and remediating flow assurance issues.

Salamander already provides robust, high-power and highly reliable heaters for harsh conditions in downhole applications in onshore oil wells. More recently, Salamander has been working with operators, subsea installers and engineering firms in an effort to mature similar or related applications for Deepwater applications. These efforts have demonstrated Salamander-system’s ability to prevent and remove hydrate and wax plugging in long flowlines of up to 25 miles in a single circuit length, while appearing to be economically advantageous versus other systems starting at much shorter distances.

“Salamander Solutions heating systems have the opportunity to improve many key drivers for deepwater operators: longer tiebacks, lower Capex and Opex, deferred abandonment and improved HSE. This will bring a better solution to the industry than traditional approaches and current heating alternatives. We are extremely excited to be working with Shell to mature this application and get it ready for deployment.”, said Salamander CEO, Ben van den Brule

The program is targeted to take approximately 12 months to complete with the intention of a field demonstration thereafter.